

a year of
growth
accomplishment



1,318

job seekers participated in
building trades and court reporting training

295

seniors benefited from
employment services

1,240

people maintained independence
with personal care assistance

415

people with disabilities received
vocational rehabilitation and therapeutic services

1,494

inmates received training
to promote a smooth transition into society

913

individuals received
HIV counseling

202

individuals with special needs
thrived in residential and day services

3,903

welfare recipients
worked towards economic independence

140

athletes trained with
JEVS Special Olympics team

JEVS 2004 Annual Report

Table of Contents

Executive Message	2-3
A Year of Growth and Accomplishment	4-23
Donor Report	24-25
Financial Summary	26-27
Leadership	28



**Jewish Employment and
Vocational Service (JEVS)**
1845 Walnut Street, 7th Floor
Philadelphia, PA 19103
215.854.1800
www.jevs.org

Total Clients Served

14,773

Executive Message

When the going gets tough, the tough get going—or so the saying goes. Shrinking of existing public and private resources coupled with an increased demand for human services have certainly been difficult on all of us who work to improve people's lives. What is also true is that JEVS has never been in better shape to respond to these challenges—to *get going*, to problem-solve, to find new resources, and to find better ways to serve those in need.

Over the past year we have seen tremendous growth at JEVS. We served a record 14,773 individuals across more than two dozen programs—and there are no signs that the need for our services is diminishing. But growth at JEVS isn't just about numbers of people served—it's about how we help people make changes in their lives. As our customers' needs are changing, our programs have continued to evolve to meet their needs. We simply must *keep going*.

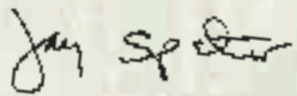
To this end, this year we concluded a two-year strategic planning process to ensure growth in ways that most benefit those we serve. Our Strategic Plan is a road map for our future, crafted to help us respond to challenges and seize opportunities. Growth, innovation, quality, and collaboration are the hallmarks of our Strategic Plan. We have examined the trends impacting our community and those we serve, reflected on past successes, analyzed new opportunities, committed to realigning some current services and created a plan that will take us well into our seventh decade of *helping people help themselves*.



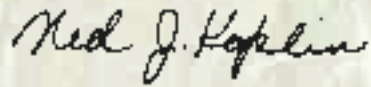
Our Plan lays out an exciting new vision for our Orleans Center in Northeast Philadelphia as a hub for building trades training and projects growth in skills training within other key segments of our region's labor market. The Plan positions JEVS to meet the surge in demand for in-home supports for the aging and imagines expanded community-integrated day and employment programs for people with disabilities.

Our Plan pays special attention to the need to diversify our funding base and acquire, manage, and maintain the capital assets and infrastructure necessary to meet our programmatic objectives. We reaffirmed our commitment to quality by launching a new Total Quality Management initiative along with other efforts to make certain that we continue to exceed our customers' expectations. Our Plan also articulates our commitment to advocacy and public policy work on behalf of, and with, those we serve.

As we end this year and look ahead with a clear vision, we are optimistic about our future. Energized by our accomplishments and the promise of our future, we are confident that JEVS will indeed *keep going*.



Jay Spector
President & CEO



Ned J. Kaplin
Chairman, Board of Directors

Marina Project PROMote

When Marina left Russia seven years ago, she didn't know what to expect, but knew she wanted to escape an unstable political and economical situation for greater opportunities in the United States. She had to sacrifice time with her family as she struggled with loneliness and the language. Marina's husband and eldest son had to stay in Russia and were reunited with her within the past couple of years. Although Marina studied teaching in Russia, her first job in the U.S. was at a pizza shop. Always a positive thinker, Marina regards that experience as a terrific introduction to the English language and American culture.

Marina progressed into the home health care field, then got a part-time job in a senior living community, but still struggled with low income and no benefits. She didn't know there was help until a neighbor suggested Project PROMote. Project PROMote helped Marina prepare for interviews and advance to a full-time position at Philadelphia Corporation for Aging (PCA), a partner with JEVS Supports for Independence. Because of her high skill level and educational background, she was immediately hired as a care manager instead of a trainee. Now Marina is making a great salary with benefits and doing what she loves in a place she can finally call home.





"I really

didn't believe

someone could help me,

but **JEVS** put

hope in my heart."

Community Connections Initiative

Community Connections Initiative (CCI) was awarded a new contract, nearly doubling the size of the program and allowing it to help an additional 232 clients make the transition from welfare to work. Because of its high success rate, the program was one of the few providers to receive additional funding. The program targets individuals on cash assistance/TANF (Temporary Assistance for Needy Families) who are not in compliance with requirements. Working as liaisons between the County Assistance Office (CAO) and client, CCI staff provides information on TANF and work requirements, identifies barriers, and provides options to assist customers to move towards self-sufficiency.

Maximizing Participation Project

Maximizing Participation Project (MPP), funded by the PA Department of Public Welfare, used an opportunity at the Office of Housing and Community Development to advocate on behalf of its clients in support of a Philadelphia Housing Trust Fund proposal that would provide dedicated, permanent funding to meet the housing needs of low-income families. This issue has a huge impact on MPP clients because one of their greatest barriers is the lack of safe, inhabitable, and affordable housing. Most clients need housing rehabilitation services, extermination services, plumbing, and/or heating assistance. Sometimes individuals remain on waiting lists for years. Although numerous organizations were present at the hearing, JEVS was one of the few that prepared actual clients to testify about their experiences.

Project PROMote

Project PROMote expanded its services to include The Benefit Bank, a web-based software program that helps low-income individuals file taxes and apply for valuable state and federal benefits. Case managers help clients navigate the program to simplify an application process that can be overwhelming. Along with filing taxes, The Benefit Bank makes it easier to apply for public benefits such as CHIP (Children’s Health Insurance Program), LIHEAP (Low-Income Heating and Energy Assistance Program), health insurance for adults, and child care subsidies. Nearly \$45,000 in tax refunds has been received by 17 clients collectively, an astounding amount considering most clients would not have filed if it weren’t for this service.

Post 24-Month Single Point of Contact Program

JEVS joined a new effort in September that offers support to individuals making the transition from welfare to work who are interested in pursuing a career. Post 24-Month Single Point of Contact Program (SPOC) is a partnership with three other employment and training agencies: Arbor E & T, KRA, and ROSS. Using CareerScope, an assessment tool developed by JEVS’ Vocational Research Institute, SPOC evaluates career interests and aptitudes to help direct participants on a path to successful training and job placement. Additional assessment tools provide a comprehensive picture of the individual’s needs and barriers to self-sufficiency. For participants with limited English proficiency, SPOC provides ESL classes. 2,500 individuals have advanced to JEVS’ partnering agencies to get connected with GED assistance, job readiness, skills training, and job search assistance.

Community Connections Initiative (CCI)

1845 Walnut Street, 6th Floor
Philadelphia, PA 19103
215.854.1875

Maximizing Participation Project (MPP)

112 North Broad Street, 10th Floor
Philadelphia, PA 19102
267.238.3100

Project PROMote

1845 Walnut Street, 6th Floor
Philadelphia, PA 19103
215.854.1875

Post 24-Month Single Point of Contact Program (SPOC)

1211 Chestnut Street, Suite 206
Philadelphia, PA 19107
267.238.3929

"I believe you should
leave yourself open
to learning
something new
every day."



Paul Orleans Technical Institute

Paul wasn't sure what he wanted to be when he grew up. After graduating from high school, he got a job in retail sales and did some side work with a plumber. He soon realized that his ticket to a promising career and good money was learning a craft and using his hands. At age 18, Paul enrolled at JEVS' Orleans Technical Institute, balancing a full-time job while going to school part-time at night. He successfully completed two building trades programs to gain a broader set of skills working with utilities. The school's job placement department helped him get his first job, and when he wanted to try something new, found him a position within 24 hours at Honeywell Utilities Solutions in Marlton, New Jersey.

Seven years later, Paul has proven that formal training and hard work pay off. He has climbed the company ladder and loves his career. This Northeast Philadelphia native keeps in close touch with his hometown alma mater, serving on the Orleans Tech Advisory Council and substitute teaching. He has also hired more than 20 fellow alumni. Paul prides himself on giving others a chance to break into the field and proving his motto that "once you learn how to use tools, you can do anything."



Customer Service Training Collaborative (CSTC)

2133 Arch Street, Atrium Level
Philadelphia, PA 19103
215.496.0655

JEVS Program for Offenders

Philadelphia Industrial
Correctional Center
8301 State Road
Philadelphia, PA 19136
215.685.7114

Orleans Technical Institute

Northeast Campus

A.P. Orleans Vocational Center
1330 Rhawn Street
Philadelphia, PA 19111
215.728.4700

Center City Campus

1845 Walnut Street, 7th Floor
Philadelphia, PA 19103
215.854.1853

Retail Skills Center (RSC)

The Plaza at King of Prussia Mall
160 North Gulph Road, Suite 2140
King of Prussia, PA 19406
610.337.7449

Customer Service Training Collaborative

An exciting new program was incorporated into Customer Service Training Collaborative's (CSTC) six-week curriculum. Workplace Essential Skills, part of WHY Literacy Link, is a web-based series of modules used to enhance classroom lessons through independent and self-paced study. As students learn employment-related skills and job preparation techniques, accompanying workbooks and online components expand upon subjects such as working as a team and communicating with coworkers, supervisors, and customers. CSTC staff considers the interactive program a valuable and effective resource that reinforces critical skills by providing realistic scenarios depicting what students might encounter when they enter a typical workplace setting.

JEVS Program for Offenders

In 2003 the Philadelphia Prison System established the JOBS Project in an effort to eliminate employment-related barriers facing ex-offenders and ensuring successful reintegration into society. John Lieb, director of JEVS Program for Offenders, was an integral part of the JOBS Project Planning Committee and instituted the project in his facility through vocational training programs and job readiness workshops for inmates. JEVS administers aptitude testing and vocational assessments, assists with the process of selecting candidates for admission, and offers vocational training courses in building maintenance, environmental maintenance, and customer service/office skills. By year's end, 120 inmates will have successfully graduated from the JOBS Project.



Orleans Technical Institute

Orleans Technical Institute is currently celebrating its 30th year of providing training to Philadelphia area residents seeking trade skills and increased employment opportunities. Medical Office Administration, a new program developed this year, is a 12-week customized job training program, which includes instruction in medical software and insurance coding. This program, funded by the Philadelphia Workforce Development Corporation (PWDC), is a first-time collaboration between the school and two employers: Holy Redeemer Health System and Northwestern Human Services, both of whom have committed to hiring graduates.

The school's Center City Campus became 100% "realtime" this year, meaning all students now learn to use electronic steno machines linked to computers to provide live, instant conversion of speech into text. This will allow graduates of Orleans Tech's 28-month Court Reporting training program to enter the fast-changing field with knowledge of the cutting edge technology used in broadcast, university, court, and deposition settings.

Retail Skills Center

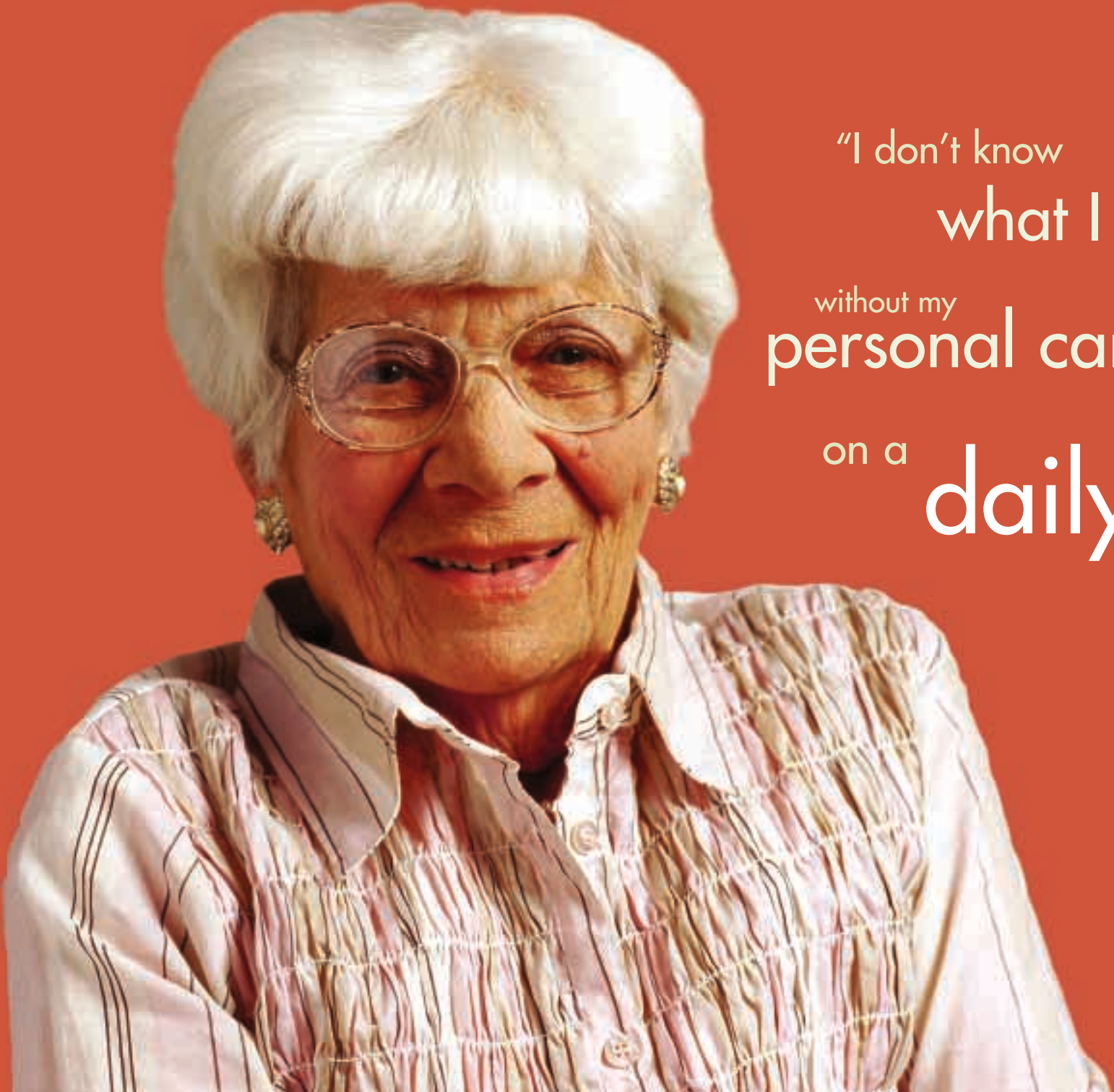
In collaboration with Philadelphia, Montgomery, and Chester County Workforce Investment Boards and the King of Prussia Chamber of Commerce, the Retail Skills Center became a CareerLink Access Point offering access to online job search tools through the Team Pennsylvania CareerLink system. One-on-one assistance is also provided to help job seekers with career consultation, job placement assistance, and job preparation. Such an opportunity enables the Retail Skills Center to enhance its services to connect job seekers with employment opportunities in the region. This exciting partnership also allows the Center to expand marketing efforts for its sales and customer service skills training, job placement programs, and National Professional Certification in Customer Service.

Lena JEVS Supports for Independence

Every woman wants to age gracefully, and Lena is no exception. Now that she is an 85-year-old widow and needs more assistance on a daily basis, Lena uses the support of a personal care attendant from JEVS Supports for Independence so she can remain independent in her own home. Her personal care attendant also happens to be her 24-year-old granddaughter, Frances. Oftentimes families are faced with caring for aging loved ones, and now Frances can make a living doing what comes naturally. She honed her skills in the Human Service Aide Program, formerly offered by JEVS' Orleans Technical Institute, before she became a JEVS personal care attendant and began helping her grandmother every weekday afternoon. This was the perfect way for Lena to get the help she needed from her granddaughter without compromising France's ability to support her own family.

Through a partnership, Philadelphia Corporation for Aging (PCA) handles Lena's Care Management while JEVS Supports for Independence provides Personal Assistance Services as part of a Fiscal Agent plan. Frances assists her grandmother with activities of daily living such as personal care, meal preparation, and light housekeeping. If it weren't for her granddaughter, Lena would have to get another personal care attendant to help her maintain independence. It's an ideal situation for this grandmother and granddaughter because they both benefit in many ways from working together as consumer and personal care attendant.





"I don't know
what I would do
without my
personal care attendant
on a
daily basis."

Community Job Service

Three new volunteer work sites and a peer support group were added to the range of services available to consumers at JEVS' Community Job Service (CJS), an employment program for adults managing mental illness. The new worksites give clients even more opportunities to "try out" jobs in a variety of fields while doing valuable community service. The peer support group was created to provide a forum for those in the workplace to discuss common issues and concerns and as a means to provide additional supports to help adults with disabilities stay on the job.

JEVS Employment Network

After 46 years of operating the Work Adjustment Center, JEVS closed the production workshop and launched JEVS Employment Network, a continuum employment program which assists people with special needs to prepare for competitive employment and community integration. In the program's first year of implementation, "employment candidates" (previously known as "consumers") were empowered to participate in individualized service plans, life skills and pre-employment classes, rotation internships, job development, and work opportunities. Participants also learned work skills in the new food service program and artisan cooperative.

JEVS Rehabilitation Services

JEVS Rehabilitation Services, formerly part of Orleans Industries, is undergoing a redesign to develop a continuum of vocational, occupational, and therapeutic services for people with disabilities based on their needs, interests, and functioning levels. The Core Redesign Team is creating a prototype to provide individuals with a choice of valued, meaningful activities in a productive environment with a focus on removing barriers and creating ongoing support systems. Consumers will be immersed in activities, whether learning daily living skills in a model apartment, preparing for a job in a computer lab, or honing creative talent in an arts and crafts room. The goal is to help people with disabilities realize their potential for success in everyday life and in the workplace.

JEVS Supports for Independence

JEVS Supports for Independence is a lead partner in a new initiative to expedite in-home support services for seniors and people with disabilities. Launched in January 2004, Community Choice is a new way to help those who need care get services faster. This “fast track” demonstration project enables applicants for in-home support services in Philadelphia to receive an assessment within 24 hours of contact and initiate services within 72 hours. Prior to this presumptive eligibility initiative, the enrollment and eligibility determination process created an average delay in service start of three months from the point of initial contact. If successful, Community Choice will be expanded across Pennsylvania.

Community Job Service (CJS)

520 North Delaware Avenue, Suite 205
Philadelphia, PA 19123
215.629.5627

JEVS Employment Network

330 West Chelton Avenue
Philadelphia, PA 19144
215.848.6000

JEVS Rehabilitation Services

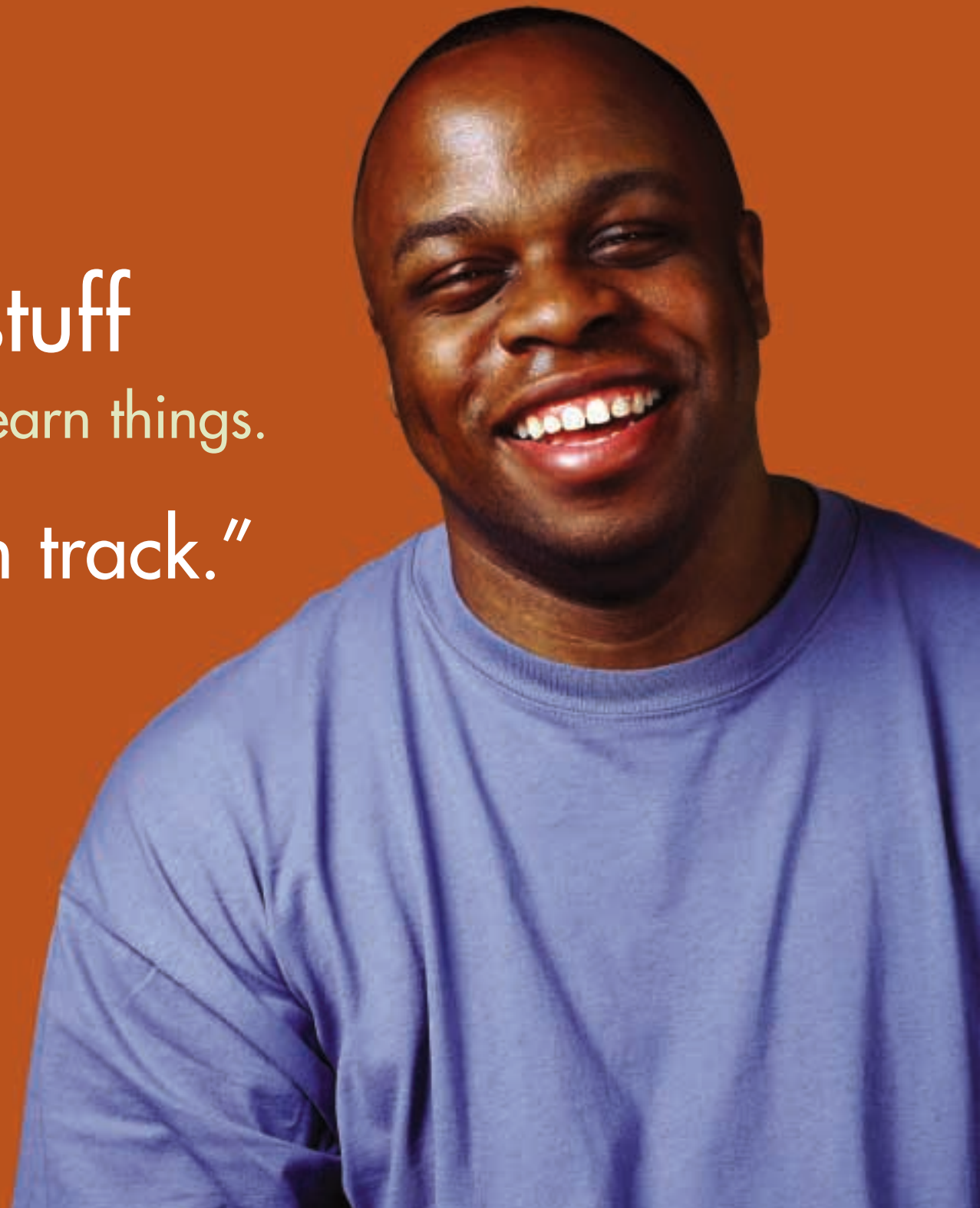
A.P. Orleans Vocational Center
1330 Rhawn Street
Philadelphia, PA 19111
215.728.4400

JEVS Supports for Independence

Monroe Office Center, Suite 100
One Winding Way
Philadelphia, PA 19131
267.298.1300

"Sometimes
you need to
go through **bad stuff**
to learn things.

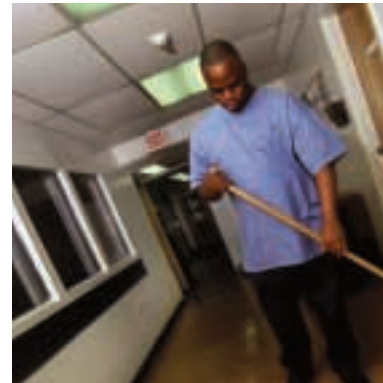
I feel like **I'm back on track."**



Ray Community Living and Home Supports

When Ray moved into a JEVS home that supports individuals with mental illness, about three years ago, he was only hoping for a little help with his day-to-day routine. He couldn't have imagined the changes he'd be able to make and the new things he'd accomplish.

For his 28 years, Ray has seen and done a lot. Before coming to JEVS, Ray spent about a year and a half living in a homeless shelter. Bad luck left him unemployed, and chronic hallucinations took him in and out of hospitals. Today, thanks to the support he receives from JEVS' Community Living and Home Supports staff, he is a new man. Ray is working at JEVS' Achievement through Counseling and Treatment (ACT) clinic, attending church regularly, and is an accomplished Special Olympics athlete, participating both in competitions and as a Global Messenger spokesperson. He is a role model for his housemates—a focused, hardworking young man who now has a full life and goals for his future.



Achievement through Counseling and Treatment

Following a rigorous review, JEVS' Achievement through Counseling and Treatment (ACT) clinics received a three-year accreditation from the Commission on Accreditation of Rehabilitation Facilities (CARF). This internationally recognized (and federally mandated) evaluation is conducted by professionals in the field through an on-site survey to determine the degree to which the organization meets quality standards—a "Good Housekeeping Seal of Approval" in the rehab industry. CARF-accredited programs and services have demonstrated that they substantially meet recognized standards. CARF accreditation also means that an organization has made a commitment to continually enhance the quality of its services and programs and its focus on consumer satisfaction.

Community Living and Home Supports

Community Living and Home Supports (CLHS) enjoyed some exciting developments in their residential living services. Three new homes were purchased to serve as Community Living Arrangements (CLAs) for adults with mental retardation, and another newly constructed home was completed in time for occupancy in summer 2003. The purpose was to upgrade individuals into accessible living situations and eliminate older residences that needed repairs. CLHS was also able to create better matches of individuals to resolve roommate conflicts. This was a major undertaking because half of the individuals whom JEVS supports in CLAs were involved in the changes. Additionally, three individuals were placed in Life Sharing through Family Living, two of which resulted from the reassignments.

Achievement through Counseling & Treatment (ACT)

5820 Old York Road
Philadelphia, PA 19141
215.276.8400

1745 North Fourth Street
Philadelphia, PA 19122
215.236.0100

Community Living & Home Supports (CLHS)

3005 School House Lane
Philadelphia, PA 19144
215.848.7855

JEVS Community Collaborative

5521 Wayne Avenue
Philadelphia, PA 19144
215.844.7700



JEVS Community Collaborative

A mural dedication was held in March as part of Mental Retardation Awareness Month to celebrate the completion of the mural on the façade of JEVS Community Collaborative that was painted by an artist from the Philadelphia Mural Arts Program and consumers with disabilities. Formerly Work Adjustment Center II, the program officially changed its name this year and continued to develop its new program model to increase emphasis on community integration. Consumers now enjoy program offerings such as movement therapy, game room, music, cooking, and grooming. JEVS Community Collaborative also developed a successful partnership with Mount Airy Learning Tree (MALT) and will continue to host additional courses in the fall for members of the community.

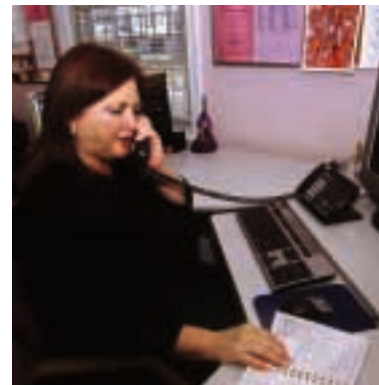
JEVS Special Olympics

Special Olympics Pennsylvania recognized JEVS as Agency of the Year for our remarkable staff leadership and development of JEVS' Special Olympics team, as well as for financial, volunteer, public relations, and technical support of Special Olympics Philadelphia. At the same ceremony in Harrisburg, JEVS athlete Towanda Neblett was selected as Global Messenger of the Year for her dedicated work as a spokesperson for athletes. In addition, Eugene Coleman, project director of the Special Olympics team headquartered at JEVS Community Collaborative, was honored locally as Outstanding Coach of the Year. Coleman also had the distinction of being Athletics Coach for Team USA at the 2003 Special Olympics World Summer Games in Dublin, Ireland.

Michele Career Strategies

While many celebrate September as back-to-school time, Michele embraced the autumn of 2003 turning over a new leaf. It marked a new beginning, new job, and newfound confidence after leaving an abusive marriage and being unemployed. Michele had just completed the JEVS Career Strategies project called LifeLine, where she gained computer skills and a whole lot more.

The class was true to its name, offering a nurturing support group environment for women who've been in Michele's shoes. She and her classmates helped each other to learn computer skills and build up self-esteem. When it came time for Michele to forge ahead to the next step—re-entering the work world—she was ready, and her peers and JEVS staff stood behind her. Michele wanted to make a similar impact in others' lives. She was referred to a volunteer position at Urban Bridges of Episcopal Community Services to get her foot in the door. They hired her on the spot to work as an adult literacy administrator. Michele is teaching her students how to write, and at the same time, scribing a positive new chapter in her own life.





"I was like a bud,

and the **JEVS** class

brought out
my petals.

I blossomed."

Career Strategies

This year was a busy one for JEVS' Career Strategies, which took on many new initiatives to help people better manage their career goals. First, the Career Strategies for 55+ program relocated to CareerLink locations throughout the city to offer more convenient job search assistance to mature workers. In cooperation with local synagogues and Jewish agencies, Career Strategies also reached out to the Jewish at-risk community by offering free workshops on networking and finding a job, as well as a mitzvah event, "Tikvah: Strategies for Job Success." In addition, JEVS was asked to assume responsibility for the Tri-State Institute, offering presentations on leadership and programming to Jewish communal professionals in New Jersey, Delaware, and Pennsylvania.

Young people are also receiving services that assist them in shaping their futures. Career Strategies helps college students connect with their Jewish heritage, while gaining valuable experience in Jewish communal service agencies through the New Linkages internship program funded by the Melvin N. & Eunice A. Miller Foundation and the Franklin C. Ash Summer Internship program. Additionally, Career Strategies launched a unique venture that benefits economically disadvantaged high school students in Philadelphia. The new program, called College Strategies, provides juniors and seniors with intensive tutoring for college admissions tests, such as the SAT, as well as personalized college selection and college admissions counseling.

JEVS Center for New Americans

JEVS Center for New Americans partnered with a number of non-profit and refugee organizations to form the Philadelphia Region Refugee Provider Collaborative (PRRPC) and combine services, talents, and resources that help uprooted individuals and their families build productive lives in the United States. Bringing together so many diverse agencies proved successful, as clients were able to receive a seamless continuum of educational, case management, health, and financial support services. In addition, JEVS was able to provide an array of programs that get people ready for the American workforce and placed into meaningful jobs.

Vocational Research Institute

In an effort to offer more diverse products to its growing customer base, JEVS' Vocational Research Institute (VRI) formed a partnership with The Quality Group to distribute ES-TIP™ (Employability Skills Training and Implementation Program). ES-TIP™ is a software-based learning system that helps build self-esteem, work ethics, and workplace success for consumers with little to no work experience and/or minimal academic skills. Originally developed by the Florida Department of Education, ES-TIP™ addresses the skills and knowledge necessary for an effective job search while promoting positive strategies and attitudes essential for job retention and career advancement.

Career Strategies

1845 Walnut Street, 7th Floor
Philadelphia, PA 19103
215.854.1874

Career Strategies for 55+

Team PA CareerLink
990 W. Spring Garden Street
Philadelphia, PA 19123
215.560.5465 ext. 268

College Strategies

1845 Walnut Street, 7th Floor
Philadelphia, PA 19103
215.854.1818

JEVS Center for New Americans

A.P. Orleans Vocational Center
1330 Rhawn Street
Philadelphia, PA 19111
215.728.4210

Vocational Research Institute (VRI)

1528 Walnut Street, Suite 1502
Philadelphia, PA 19102
215.875.7387

Donor List

JEVS is fortunate to have many generous friends. The following is a list of individual, corporate, foundation, and public donors who supported our programs through our campaigns during this past year (from July 1, 2003 to May 15, 2004). List may be incomplete. JEVS apologizes for any inadvertent errors or omissions.

Individual Support

Maureen Abrams	Sheila Didomenio	Susan Haiman	John Kutchner	Abby Pozefsky
Alan Adler	Bonnie Eisenfeld and Hal Lehman	Irvin Hamburger	Roy T. Lefkoe, M.D.	Andrew Price, Esq.
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Gail Zukerman

The campaigns that these individual donors supported include:

The Friends Campaign, Board of Directors Campaign, JEVS Scholarship Fund, Facilities Improvement Fund, The Franklin C. Ash Scholarship Fund, the Isabelle Schneider Life Enrichment Fund, and Strictly Business.

*deceased

Public Support

Allegheny County College
Arbor E & T
Bucks County Area Agency on Aging
Community Behavioral Health Coordinating Office of Drug and Alcohol Abuse Programs
County Office of Services for the Aging (Delaware County)
Greater Erie Community Action Committee
International Association of Jewish Vocational Services
Liberty Management Services
Montgomery County Department of Aging & Adult Services
Montgomery County Economic Workforce Development
Pennsylvania Department of Community and Economic Development
Pennsylvania Department of Education
Pennsylvania Department of Labor and Industry
Pennsylvania Department of Public Welfare
Pennsylvania Higher Education Assistance Agency
Pennsylvania Office of Vocational Rehabilitation
Philadelphia Corporation for Aging
Philadelphia County Office of Mental Health/Mental Retardation
Philadelphia Industrial Correctional Center
Philadelphia Office of Housing and Community Development
Philadelphia Workforce Development Corporation

Philadelphia Workforce Investment Board
Philadelphia Youth Network
Treatment Research Institute
U.S. Department of Education
U.S. Department of Health and Human Services

Corporate, Foundation and Other Support

The Abstract Company
Acme Corrugated Box Company
ADVANTA Corporation
Andrew S. Price Associates, Alternative Dispute Resolution Services
Argonaut Insurance Company, Northeast Division
Automatic Data Processing, Inc.
Bayada Nurses
Briara Trading Company
Buchanan Ingersoll
Doris S. Casper Foundation
CareerLink
Cassett (Louis N.) Foundation
CBI Commercial Business Interiors, Inc.
Cerebral Palsy Association of Chester County
Charles Jacquin et Cie., Inc.
Circuit City
Citizens Bank
Comcast Corporation
Communities in Schools
Cozen O'Connor
CR Creations, Inc.
Dash & Love Insurance
David M. Banet & Associates, Inc.
Duane Morris, LLP
Feldman & Feldman
First Nonprofit Insurance Company
Fishman & Tobin
Fort Dearborn Life Insurance Company
Foundations, Inc.
Fox Chase Cancer Center
The J.M. Fry Company
Gable Peritz Mishkin, LLP
Georgia-Pacific-CPG
GlaxoSmithKline Foundation
Jill Golde & Associates
Goldenberg Rosenthal, LLP
William Goldman Foundation
Robert & Ellen Gutenstein Foundation
HIAS & Council Migration Service of Philadelphia
Independence Blue Cross
Inglis Foundation
Inland
JDB Service Group
Jewish Community Centers of Greater Philadelphia
Jewish Federation of Greater Philadelphia
William and Adonna S. Kaplan Fund
KRAVCO Company
Lily Transportation
Lutheran Settlement House
Marchelsey Printing Company
The Melior Group
Merrill Lynch
The Melvin N. & Eunice A. Miller Foundation
National Multiple Sclerosis Society
National Retail Federation
Norampac
OIC-Philadelphia
Orleans Industries/Orleans Technical Institute Staff

Packaging Corporation of America
Pannonia Beneficial Association
Pathmark Stores, Inc.
Paul J. Walker & Associates
People's Emergency Center
Performance Concepts
The Philadelphia Foundation
Philadelphia Health Management Corp.
The Philadelphia Phillies
PNC Bank
POC Media
ReedSmith LLP
Rosenbluth Travel
The Savitz Organization
Seligsohn Soens Hess Company
Shaub Medical Consulting
Smith-Edwards-Dunlap Company
Sovereign Bank
Stepnowski Bros., Inc.
Strategic Medical Services, Inc.
Maxwell Strawbridge Charitable Trust
Toll Brothers, Inc.
TransAmerican Office Furniture
Transitional Work Corporation
Tuttleman Family Foundation
Unger Consulting Services
Wachovia
The Wachovia Foundation
West Laurel Hill Cemetery
Whole Foods Market
Willner Realty and Development Company
Wolf, Block, Schorr and Solis-Cohen LLP
Young Adjustment Company
Zuckerman-Honickman, Inc.

Financial Summary

Operating budget for the year ending June 30, 2004

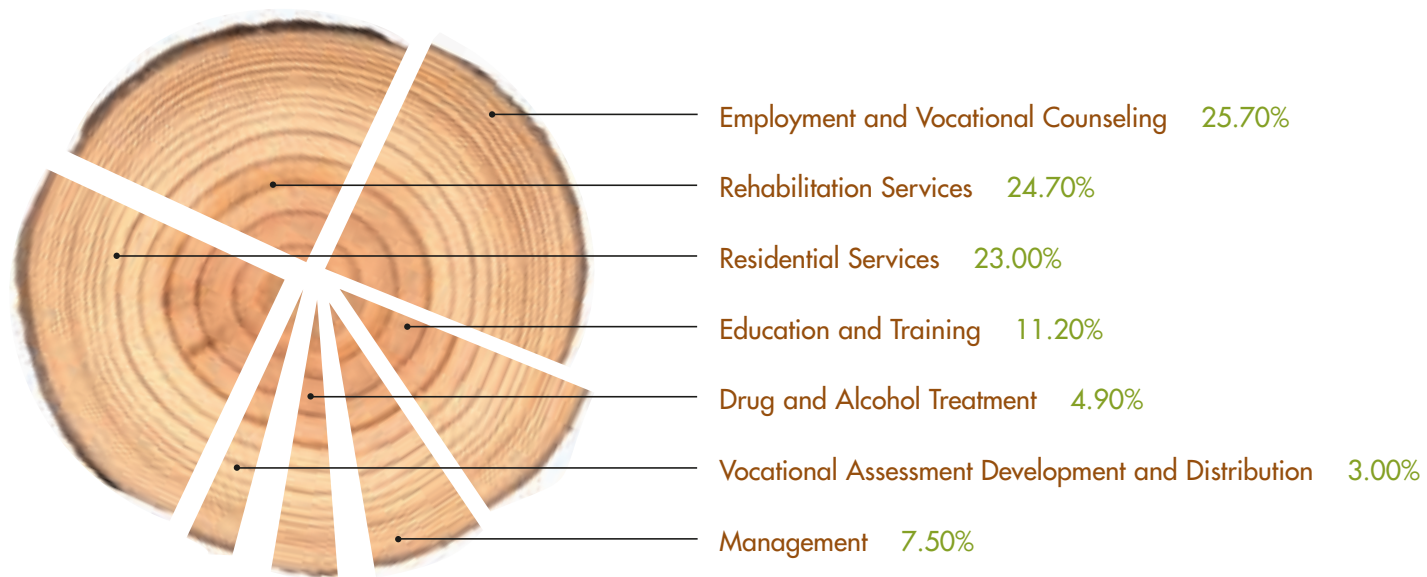
Revenue

Philadelphia Workforce Development Corporation	\$13,142,000
Philadelphia Office of Mental Health/Mental Retardation	12,358,000
PA Department of Public Welfare	10,632,000
Vocational Training Tuition	3,149,000
Third Party Client Fees	3,103,000
Vocational Research Institute Contracts	1,582,000
Montgomery County Office of Mental Health/Mental Retardation	1,464,000
Client Fees for Vocational Counseling, Psychological Testing, and Therapeutic Activities	1,069,000
PA Department of Community and Economic Development	1,014,000
Work Production Contracts	793,000
Greater Erie Community Action Committee	634,000
Jewish Federation of Greater Philadelphia	516,000
Philadelphia Industrial Correctional Center	446,000
Philadelphia Coordinating Office for Drug and Alcohol Abuse Programs	420,000
Philadelphia Corporation for Aging	367,000
U.S. Department of Education	246,000
Bucks County Area Agency on Aging	244,000
Montgomery County Aging & Adult Services	244,000
PA Office of Vocational Rehabilitation	215,000
Other	648,000
Total Revenue	<u><u>\$52,286,000</u></u>

Expenses

Program Services

Employment and Vocational Counseling	\$13,419,000	25.70%
Rehabilitation Services	12,975,000	24.70%
Residential Services	12,020,000	23.00%
Education and Training	5,860,000	11.20%
Drug and Alcohol Treatment	2,546,000	4.90%
Vocational Assessment Development and Distribution	<u>1,547,000</u>	<u>3.00%</u>
Total Program Services	\$48,367,000	92.50%
Management	<u>\$3,919,000</u>	<u>7.50%</u>
Total Expenses	<u><u>\$52,286,000</u></u>	<u><u>100.00%</u></u>



Leadership

Board of Directors 2003-2004

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Linda J. McAleer

Andrew S. Price, Esq.

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Marcia J. Plotkin

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Chief Financial Officer

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Development & Strategic Planning

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President

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Stefanie Fine

Vice President

Business Development & Marketing

Diane Posternack

Vice President

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Kristen Rantanen

Vice President

Communications & Public Affairs

Gail Zukerman

Chief Operating Officer

Employment & Training

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JEVS partners with the Jewish Federation of Greater Philadelphia and is a constituent of the United Way of Southeastern PA.

145

people with disabilities
engaged in meaningful work activities

1,380

job seekers benefited from
customer service and retail skills programs

350

inmates received career assessments

526

consumers received financial management services
to empower them in their own care

96

first-time, low-income home owners
completed home repair training

563

new Americans enrolled in
refugee services

548

patients received
substance abuse treatment

28

domestic abuse survivors received
computer training and employment counseling

1,050

adults benefited from career counseling
and management services
through Jewish community programming

167

high school students received
college readiness counseling



